

INDUSTRY OUTLOOK CONFERENCE: Fall 2025

Iowa Farm Bureau Federation

5400 University Ave, West Des Moines, IA 50266

All Meeting Times are in Central Time Zone

October 21, 2025

4:00 pm to 7:00 pm Reception at TopGolf Des Moines
7680 Coachlight Dr, West Des Moines, IA 50266
Complimentary Heavy Appetizers, Drinks, and Golf Bays

October 22, 2025

The meeting will be held in the *Iowa Farm Bureau Auditorium*

7:00 to 8:15 am	Buffet Breakfast Served in the <i>Auditorium Foyer</i>
7:55 am	Welcome and Ground Rules Tyler Cozzens, LMIC
8:00 am	Welcome to Farm Bureau Brent Johnson, President, Iowa Farm Bureau
8:10 am	Macroeconomic Situation and Outlook Matt Erickson, Terrain
9:00 am	Dairy Situation and Outlook Danny Munch, American Farm Bureau
9:30 am	Poultry Situation and Outlook Mary Alice Cain, USA Poultry & Egg Export Council
10:00 am	Break
10:15 am	Corn Situation and Outlook Jake Moline, StoneX
11:05 am	Soybean and Wheat Situation and Outlook Chad Hart, Iowa State University
11:45 am	Row Crops Discussion Moderator: Zach Brummer, Iowa Farm Bureau

12:00 pm	Buffet Lunch Served in the <i>Auditorium Foyer</i>
12:30 pm	Lunch-time Federal Policy Situation and Outlook Daniel Heady, Iowa Farm Bureau
1:15 pm	Hog and Pork Situation and Outlook Lee Schulz, Ever.Ag
2:00 pm	Cattle Situation and Outlook Glynn Tonsor, Kansas State University
2:45 pm	Livestock Discussion Moderator: Tyler Cozzens, LMIC
3:30 pm	Adjourn

STATEMENT ON PARTICIPATION

The Industry Outlook Conference is designed to present production projections, price forecasts, and to discuss issues pertinent to the industry. Those attending are encouraged to pursue a frank and thorough discussion about these projections, forecasts and issues. To accomplish this goal, it is important that both presenters and participants are secure in knowing that they will not be quoted outside the meeting. Consequently, we have adopted the following policy with regard to the media and publications in general.

The Industry Outlook group welcomes media participation at our meetings. However, if representatives from the media and those that publish items circulated outside their firm choose to participate, we require that they respect the following rules:

- 1. That no reference to this meeting or group be made.**
- 2. No reference to information presented, comments or questions is to be made without the expressed permission of the individuals involved. Even with permission from the individual, Rule #1 still applies.**

By honoring these rules we hope that media personnel participating can gather background information on the commodities they cover and establish contacts for future reference.

Failure to abide by these rules, however, means that the individual and the organization he or she represents will not be invited to participate in future Industry Outlook meetings for a period of time determined by the group.